



## WHO WE ARE

The Bancorp, Inc. (NASDAQ: TBBK), headquartered in Wilmington, DE, is a payment services provider and specialized lender within the U.S. through its subsidiary, The Bancorp Bank. The Bancorp serves the unique payments and banking needs of non-bank financial service companies, ranging from entrepreneurial start-ups to those listed on the Fortune 500. Within the payments industry, The Bancorp is a top U.S. issuer of prepaid cards, leading merchant servicer, and top ACH originator. The Bancorp is also a national preferred SBA lender, a provider of institutional banking services, and has one of the few bank-owned vehicle leasing and fleet management groups in the nation.

## AT A GLANCE

**1.1+ Billion**

Merchant Card Transactions  
Processed Annually

**\$4.4 Billion**

Total Assets

**\$490 Billion**

Combined Annual Payments  
Processing Volume

**99 Million**

Active Accounts Issued  
in U.S. Distribution

**Top U.S. issuer of prepaid cards**  
(Source: Nilson Report 2017)

**Top U.S. issuer of  
health benefit cards**  
(Source: Nilson Report 2016)

**Top 20 originating bank for  
ACH processing**  
(Source: NACHA 2017)

**Top 100 most active SBA 7(a)  
lender in the U.S. by lending volume**  
(Source: U.S. Small Business  
Administration)

Standings accurate as of March 2018.

## WHAT WE DO



### Payments

We are a leading payments franchise:

- Issuing services
- Merchant and ACH payment services
- "Push to Card" services



### Institutional Banking

Customized banking and lending solutions for wealth managers:

- Deposit and payment services
- Securities-backed lines of credit and advisor acquisition lines
- Talea™ loan automation platform



### Small Business

National portfolio lender of SBA/USDA loan programs:

- Top national SBA lender
- \$700,000 average 7(a) loan size
- Expert assistance through the entire process



### Commercial Fleet Leasing

End-to-end vehicle/equipment fleet leasing and management:

- Direct vehicle leasing with no middleman
- Focus on smaller fleets (<100 vehicles)
- Servicing commercial and government entities



### Real Estate Capital Markets

Niche commercial real estate capital markets:

- Originate multi-family and commercial real estate loans
- Focus on all property types nationwide
- Strong credit culture and capital markets expertise

[thebancorp.com](http://thebancorp.com)